

Types of Questions to Ask at a Career Fair

Asking thoughtful questions helps you have a more meaningful experience at the Career Fair. The list below shows the kinds of questions that lead to strong conversations with recruiters. Let the conversation flow naturally. There may not be time to ask everything you prepared, and that is okay. It gives you a reason to follow up afterwards. Relax, be curious, and enjoy learning about the opportunities available to you.

QUESTIONS ABOUT CAREER FIT

- What would an entry-level position look like for someone in my major?
- Are there specific departments or projects that regularly hire students with my skill set?
- What skills do you appreciate most when looking for a candidate in ___ role?

CAREER EXPLORATION

- If I want to build a long-term career at your company, what types of role would be a good starting point for someone in my degree?

QUESTIONS ABOUT ROLE OR INTERNSHIP

- What kinds of projects would an intern or new graduate get to work on?

QUESTIONS ABOUT THE COMPANY CULTURE

- What kind of person tends to thrive in your company's culture?
- How does your team define success in this role?

QUESTIONS ABOUT CAREER PATH AND GROWTH

- How do you support professional development or continuing education?
- Could you share an example of someone who started an entry-level role and advanced within the company?

QUESTIONS ABOUT NEXT STEPS/FOLLOW UP

- Is there a particular time of year where you do most of your hiring?
- Who would be the best person to contact if I had more questions about opportunities within your organization?

Tip #1: Do your research before attending the Career Fair. Look up the list of attending employers on Handshake and read a quick overview of the companies you are interested in. Knowing what the company does and the roles they typically hire for will help you ask better questions and feel more confident when speaking with recruiters.

Tip #2: Keep your conversations brief and be aware of students waiting in line behind you. Recruiters often speak with dozens of students so staying focused, prepared, and concise shows respect for their time and helps you make a stronger impression.