

# CAREER FAIR SUCCESS: 5 TIPS FOR TALKING TO RECRUITERS

## 1 START STRONG

Eye contact, shake hands, and introduce yourself with: Your name, major, graduating year, and career interest. Example: "Hi, I'm Justin, a Mechanical Engineering major graduating in the Spring of 2026. I'm interested in technical problem-solving roles and excited to learn more about your company."

## 3 LISTEN, THEN CONNECT

Actively listen and maintain eye contact as they speak. Briefly connect their response to your experience. Example: "That's great to hear – I've been working on a similar project in one of my courses this semester."

## 5 CLOSE PROFESSIONALLY

Thank them for their time and ask about the next steps. Request contact information or to connect on LinkedIn. Example: "It was great to visit with you today. Thank you so much for your time. May I connect with you on LinkedIn, or what is the best way for me to follow-up on our conversation?"

## 2 ASK PREPARED QUESTIONS

Choose one meaningful question to start the conversation. Good options might be:

- What does an entry-level role look like for someone in my major?
- What skills do you value most when hiring?
- What kind of person thrives in your company culture?
- What types of projects do interns or new graduates work on?

## 4 NATURALLY ASK A FOLLOW-UP QUESTION

Ask one follow-up question based on what you heard in their response. Show engagement and interest by the follow-up question that you ask.

Example: "How do teams collaborate on those types of projects?"

## CAREER FAIR PRO TIPS:

- Career fairs are about conversations, not interviews. Ask thoughtful questions, listen actively, connect your skills to what recruiters share, and leave a positive first impression!
- Keep conversations brief – be respectful of lines and recruiter time.

For more information  
visit the BYUI Career Center

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